

# NATO Policy for Standardization



## **2018 International Standardization Workshop**

October 30 – November 1, 2018

Tysons, Virginia - USA

**Lt. Cdr Nikolaos Myriounis GRC (N)**

NATO Standardization Manager

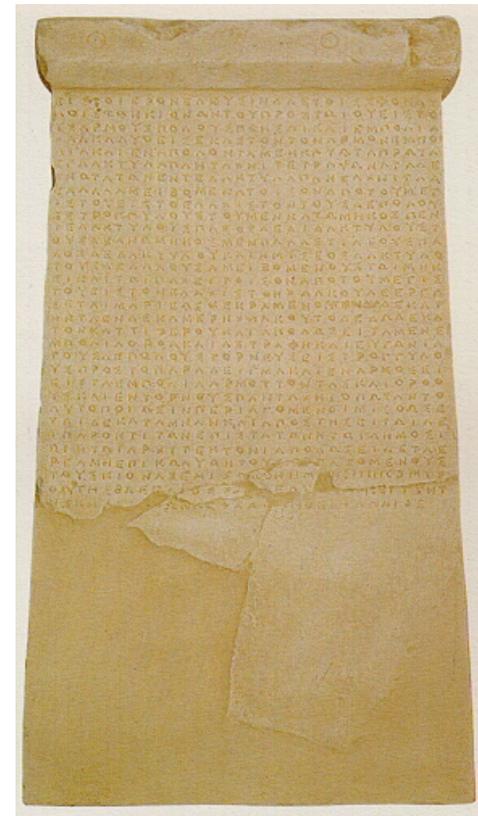
Hellenic National Defence General Staff (HNDGS)

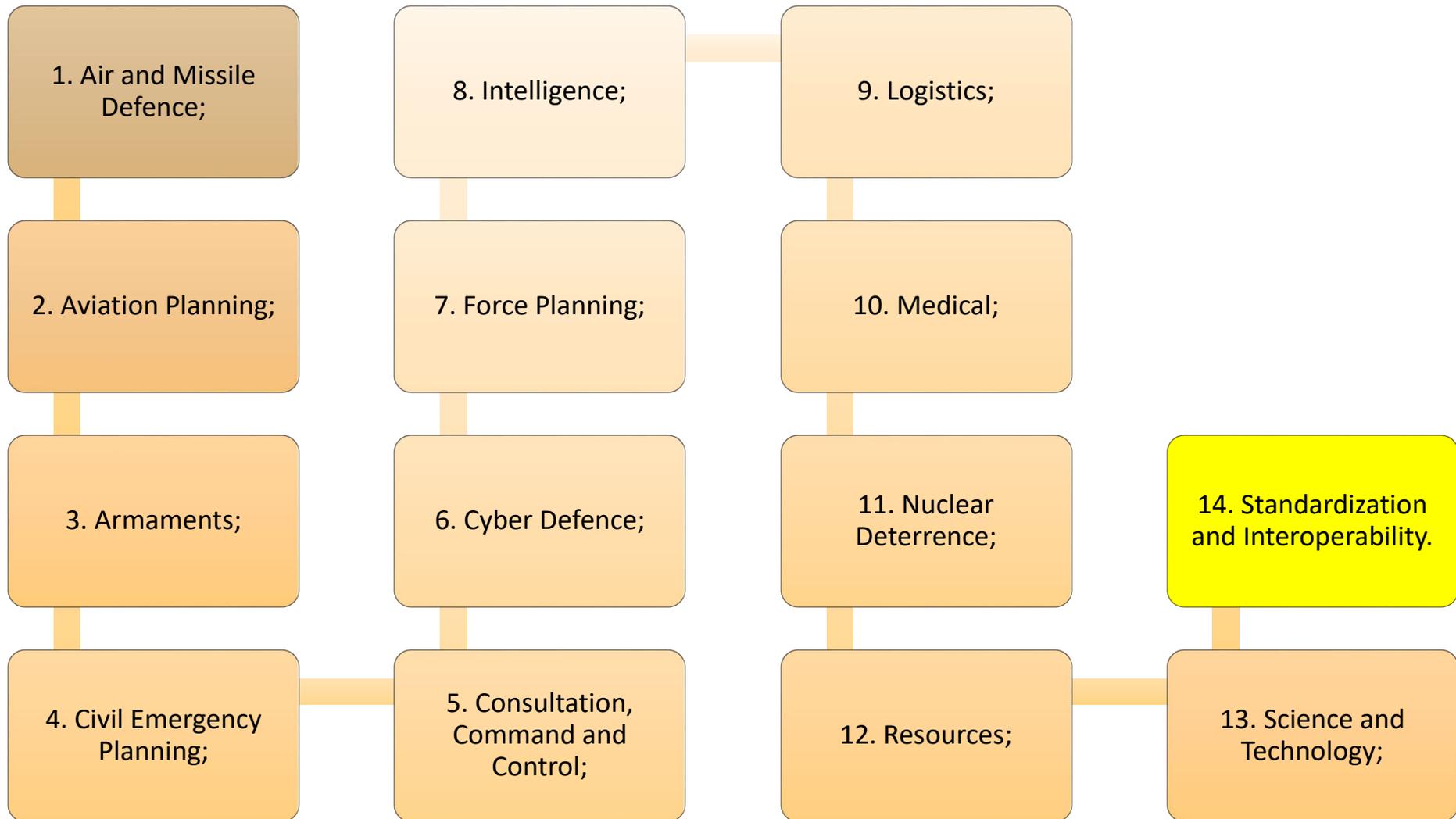
Defence Planning and Programming Directorate (DPPD)

[n.miriounis@hndgs.mil.gr](mailto:n.miriounis@hndgs.mil.gr)

- Introduction
- NATO Standardization Policy
- Guiding Principles
- Policy Implementation
- Conclusions
- Quiz

In the museum of Elefsis a **stele of the 4th century BC** is kept, discovered by D. Philios in 1894. **Its text refers to a decree concerning the manufacture of bronze fittings known as “empolia” and “poloi” to be used for the assembly of the column drums** (as shown in this picture) and the erection of the Philonian Stoa, named after the architect Philon, a portico in front of the much older building, the Telestirion. **The decree comprises strict technical specifications**, and, therefore, constitutes one of the oldest European standards.







# NATO POLICY FOR STANDARDIZATION



**Aim:** The policy steers Alliance standardization activities to support developing, maintaining and enhancing interoperable capabilities for missions and operations in support of Alliance core tasks

**Agreed by the NAC in May 2016**



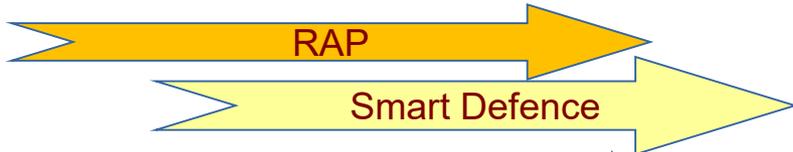
# ENSURING A MISSION READY ALLIANCE



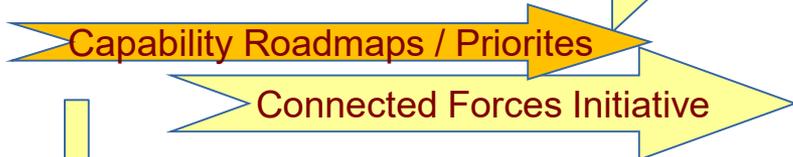
**Collective Defence**

**Crisis Management**

**Cooperative Security**



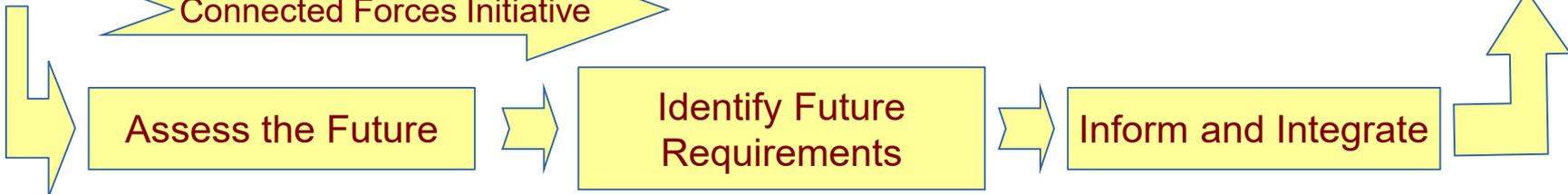
**NATO Defence Planning Process**



NATO Forces 2020

**NATO Military Transformation**

NATO Forces 2030



**Keeping the Alliance ready through continuous transformation and adaptation**

# POLICY GUIDING PRINCIPLES



Top-Down  
Solutions  
to IRs  
(NDPP,  
OPP,  
other  
initiatives)

## 4 phases:

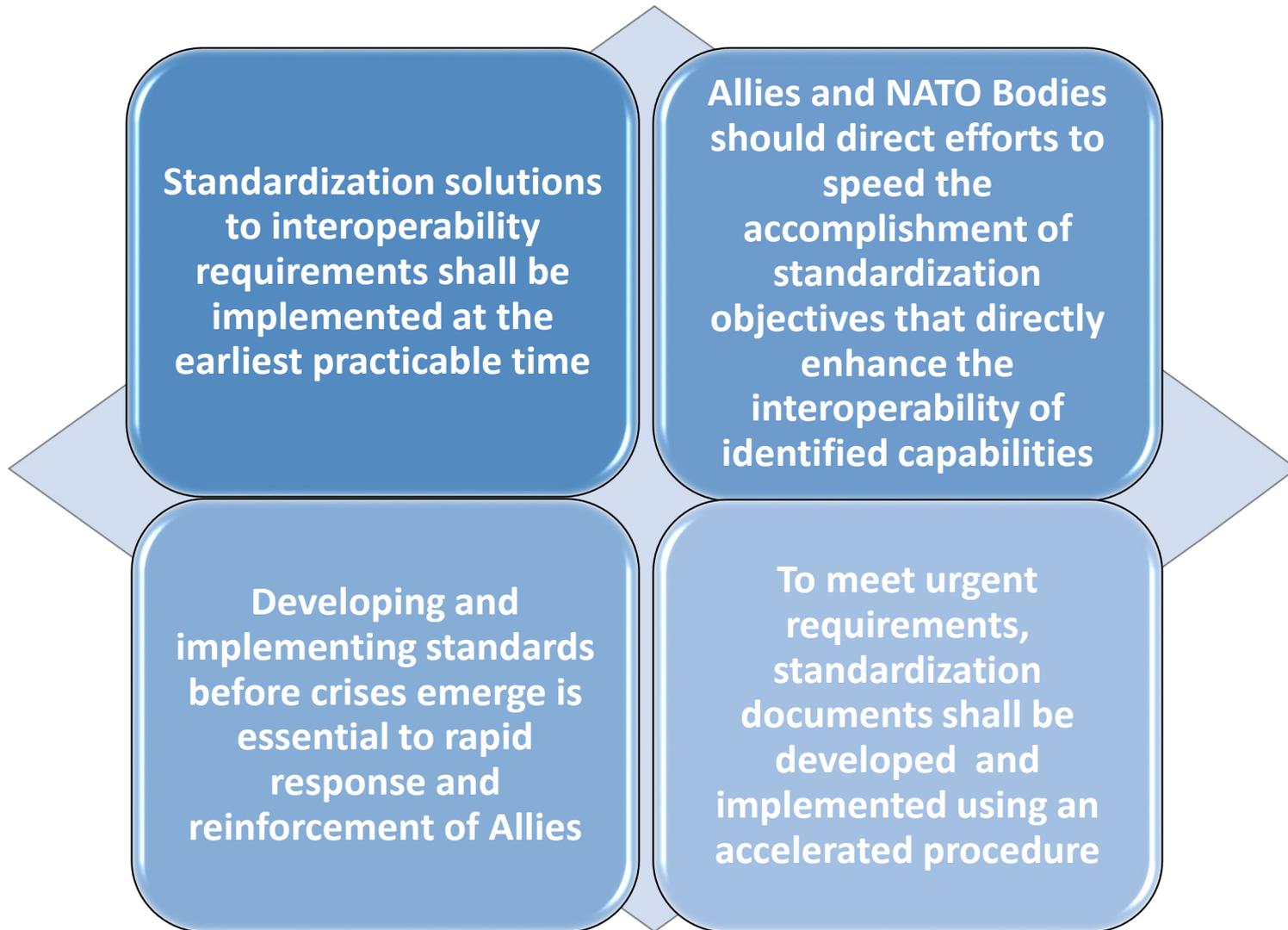
- definition of requirements,
- development of solutions,
- their implementation and
- validation

Bottom-Up  
Solutions  
to IRs  
(LL  
Exercise,  
Evaluation)

**Feedback** on fulfilling the IRs

**Traceability** between interoperability requirements and standardization documents

# TIMELINESS OF STANDARDIZATION





# COMMITMENT TO IMPLEMENTATION



## Implementation of standards is essential to adaptation and transformation of the Alliance

A complete picture and periodic qualitative and quantitative assessments of implementation, including by Partners, are required

Implementation of standards is the indispensable national contribution to NATO standardization

Implementation of standards by individual Allies is a relevant and useful output metric offering a qualitative indication of the development of the interoperable capabilities needed to bolster Alliance readiness and responsiveness

NATO shall promote transparent national implementation of standards with the understanding that standardization is, in principle, voluntary for Nations and that implementation is a national decision with importance for NATO's ability to fulfill its missions

## Military Systems



Interoperability can cost as much as 40% of the acquisition and maintenance budget



Standardization activity shall be transparent through reports and the widest participation of all stakeholders and subject matter experts both internal and external to NATO

**NATO shall involve Partners and promote cooperation with civil standards developing organizations (SDO's) and other interested parties**

Interoperability with Partners must be supported to the maximum extent possible, including through the release of appropriate documents and NATO standards

**The security classification of classified NATO standardization documents shall be kept at the lowest level possible in order to allow for distribution to the widest possible audience**



# USE OF CIVIL STANDARDS



NATO shall adopt and refer to suitable non-NATO standards (civil standards and national defence standards) in lieu of developing NATO standardization documents to the maximum extent

- NATO shall only develop a standard where no suitable non-NATO standard exists
- Using civil standards is preferred to using national defence standards

Non-NATO standards shall be selected for NATO's use based on their utility for the NATO standardization requirement, broad acceptance, accessibility and technical excellence.

- NATO will fully exploit mature national defence standards



# CONSISTENCY AND COHERENCE



**Standardization is a shared responsibility among all stakeholders involved in NATO standardization processes**

**A consistent and coherent approach to standardization shall be applied between stakeholders using NATO processes and standardization management tools under the cognizance of NATO Standardization Office (NSO)**



# ROLES AND RESPONSIBILITIES



Make standardization proposals

Provide subject matter experts (SMEs) to develop NATO standardization documents

**Allies  
(NATO Nations)**

Ratify STANAGs within the agreed timelines

Implement standards in accordance with their ratification responses and agreed capability targets, in the most expeditious manner in response to Alliance needs.

**The training of national forces to NATO standards to meet the full range of Alliance missions remains a priority for, and responsibility of, individual Allies**



# ROLES AND RESPONSIBILITIES



Encouraged to send SMEs to those activities and may make standardization proposals

Invited and encouraged to adopt and implement standards when appropriate

**NATO Partners**

**Fully transparent adoption of NATO standards, and training of national forces to those standards, is of particular importance for capabilities to be integrated in NATO training and exercise events, NATO partnership programmes and NATO led-operations**



# IMPLEMENTATION OF THE POLICY



Allies and Partners are encouraged to incorporate this policy into relevant national policy and guidance to the maximum extent

What is required by Nations –  
The GRC Approach



# POLICY IMPLEMENTATION THE GRC APPROACH



## Level of Ambition

- **Willingness to adopt changes** and harmonize policies and strategies
- **Defence, Security, Development, Industrial and Commercial Strategies “in place”**
- **Resources**
- **Commitment to NATO vision and objectives**
  - **Harmonization** of defence planning priorities
  - **Synchronization** between NATO and National capabilities development process
- **National Standardization Policy and Strategy**



# POLICY IMPLEMENTATION THE GRC APPROACH



## Level of Ambition

- **Adoption of the best practice model in standardization governance**
- **Communication and Awareness Plans**
- **National Education and Training Programmes**
- **National Standardization Management tools in place**
- **NATO Standards Implementation Tracking Mechanisms in place**
- **Conformity Assessment Mechanisms in place**
- **Mutually recognized certification of products within Defence and Security Sectors**
- **Collaboration with National SDO**



# POLICY IMPLEMENTATION THE GRC APPROACH



**National Interoperability by “design” or  
“Born Interoperable” mechanism**

**STANAG 4193  
IFF MOD 5**

**CRR 2017:  
IFF MOD 5 Major  
Capability  
Requirement**



**Introduction of Interoperability and Standardization Requirements as an  
integral part of the Defence Planning**

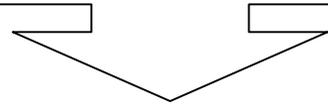


# POLICY IMPLEMENTATION THE GRC APPROACH



## Capability Development Interoperability Requirements Defence Procurement Standardization Solutions

EUROPEAN STANDARD  
NORME EUROPÉENNE  
EUROPÄISCHE NORM



**EN 16341**

March 2012

ICS 95.020

If, for the specification of the capability of a defence product or a service, standards or standard-like documents of different domains or origin are available and deemed suitable by the Purchasing Authority, they shall be selected and used in the following order of preference:

- a) Standards and other standard-like documents, which are referenced in laws, ordinances and statutory provisions;
- b) International Military Alliances Standards (e.g. NATO Allied Publications and associated Standardization Agreements (STANAG));

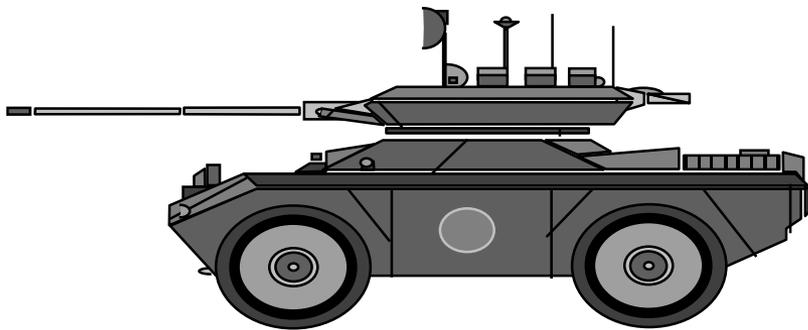
NOTE For NATO nations this applies if the standards are ratified (without reservations) with the intention of implementation for e.g. achieving the required interoperability between forces.

- c) National civil standards, transposing European standards (e.g. BS EN, NF EN, DIN EN,...);

**BEST PRACTICE STANDARDS**

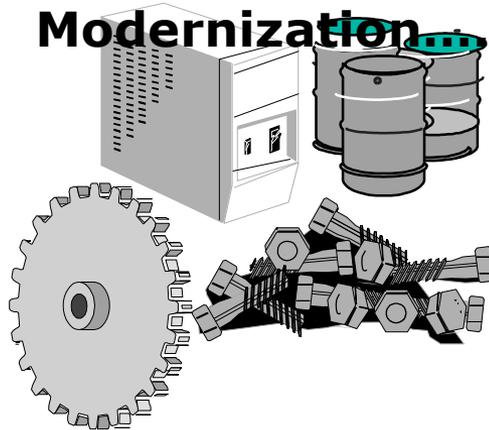
Assess standardization requirements throughout the capability life cycle

## Military Equipment



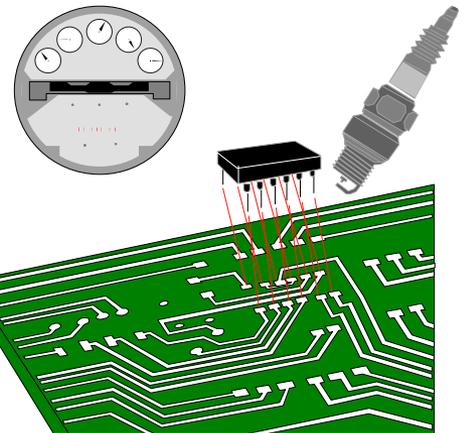
Procurement Cost

## Fuels, Modernization



## Parts,

## Maintenance,



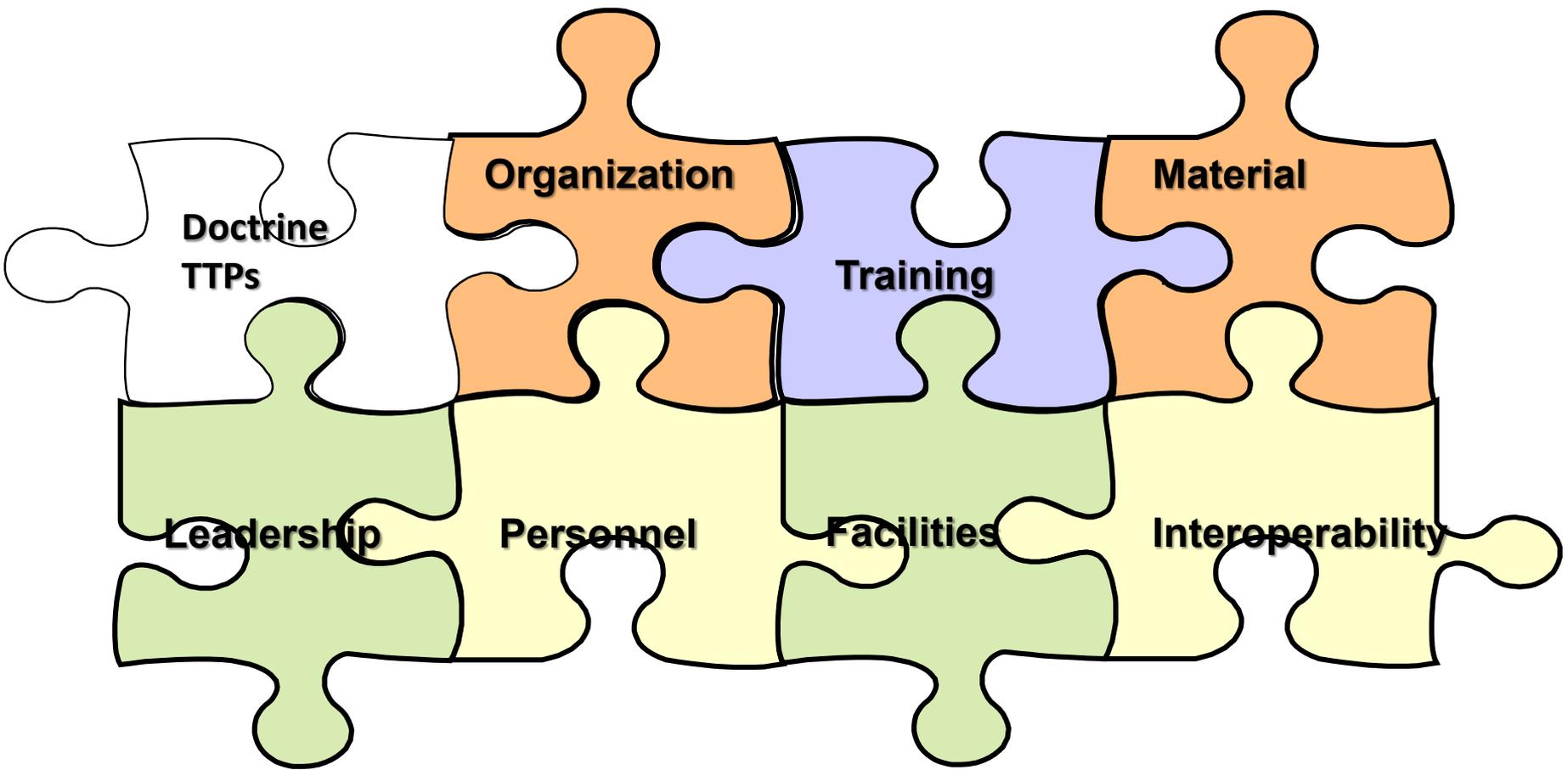
Follow on Support (FOS)

1/3

2/3

Life Cycle Cost

## DOTMLPF-I Or D(s)O(s)T(s)M(s)L(s)P(s)F(s)



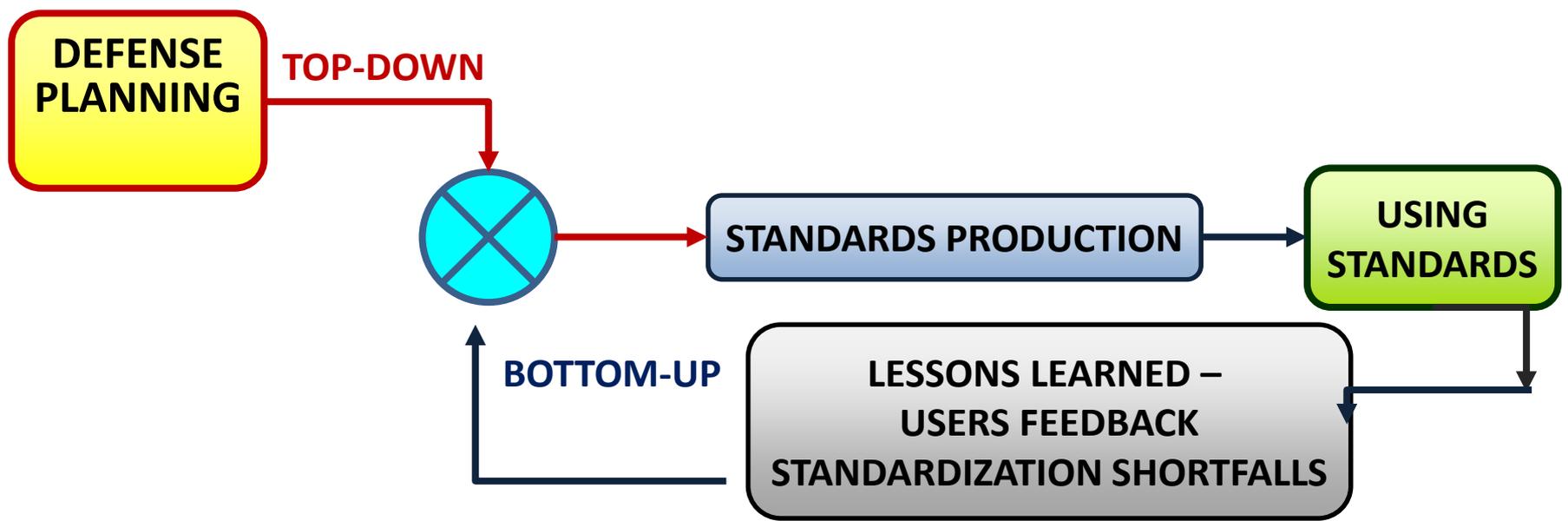
Assess Impact of Operational Standards to Materiel ones and vice versa



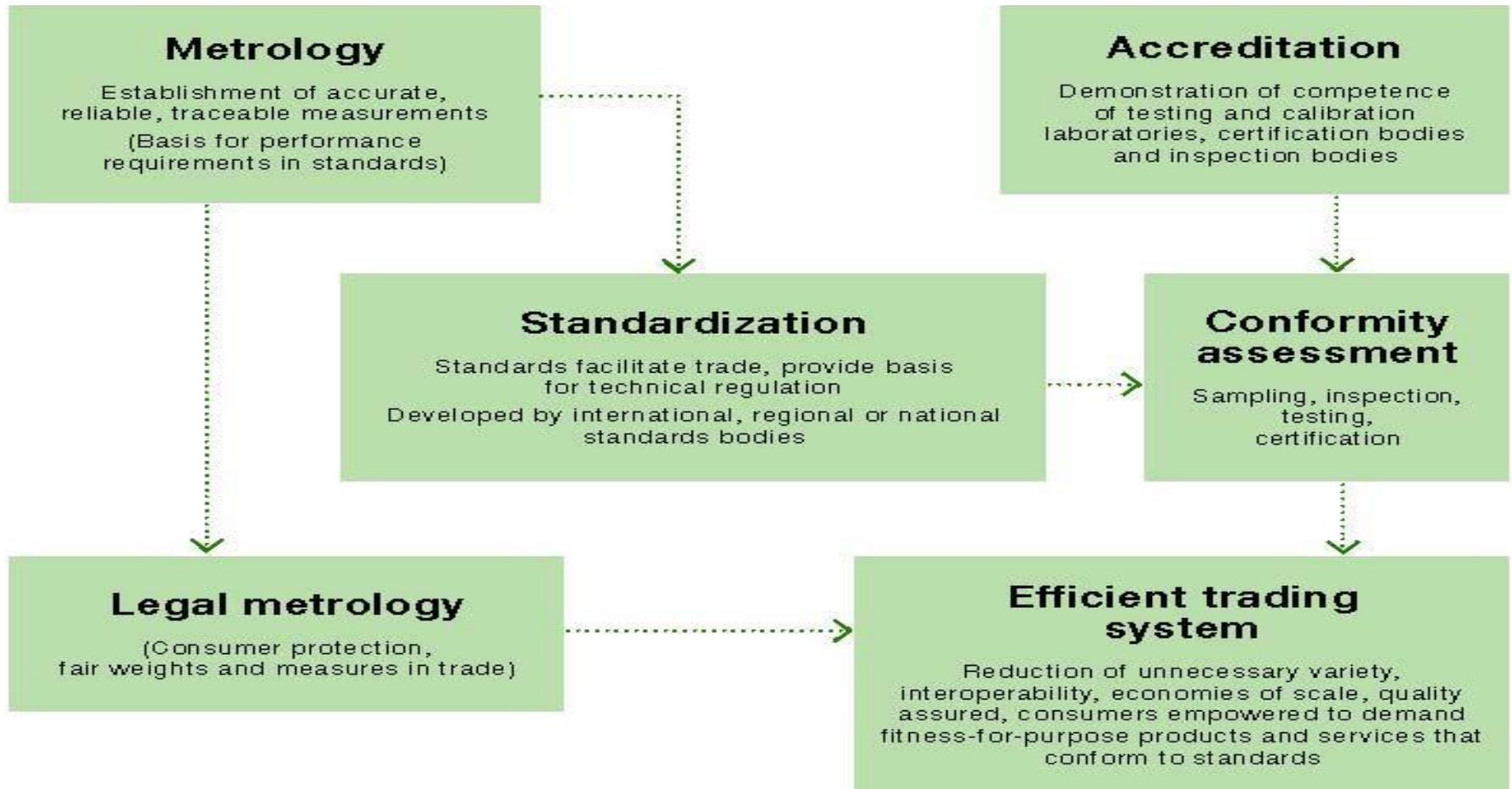
# POLICY IMPLEMENTATION THE GRC APPROACH



National ETEE – SAVE Mechanisms in place

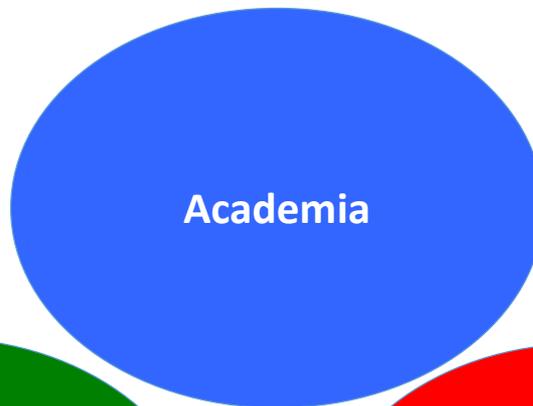


## Common approach with Quality Pillars



## Promising National Triangle

Defence Standards  
Civil Standards  
Dual Use Standards



Civil Standards  
Training





# POLICY IMPLEMENTATION THE GRC APPROACH



## Education-Training

Information Awareness

- Quality is not an act, it is a habit
- Build Culture / Mind - Set

## “Extroversion” Culture

- Think out of the box, beyond “the walls”
- Communicate - promote

## Determination

- We shall either find a way or make one

## “Business” Philosophy

- Be competitive as in the business world
- Seek for quick wins and clusters



# CONCLUSIONS



## EUROPEAN DOMAIN



## ARMED FORCES

## NATIONAL INDUSTRY

## MINISTRIES PUBLIC SECTOR – SERVICES



## NATIONAL QUALITY ORGANIZATIONS



## SECURITY FORCES



## INTERNATIONAL INDUSTRY



# QUIZ





## **Drafting, Production and Maintenance of NATO Standards Course - NMIOTC USB with Course Material**

**2019 Course Schedule: 4<sup>th</sup> Iteration June 24-28**

**5<sup>th</sup> Iteration Sep 30 - Oct 4**



# QUIZ



The NATO Standardization policy steers Alliance standardization activities to support developing, maintaining and enhancing interoperable capabilities for missions and operations in support of Alliance core tasks. **The NATO core tasks defined at the NATO Strategic Concept are:**

Option A: Collective Defence, Readiness, Resilience

Option B: Cooperative Security, Strategic Adaptation, Transformation

Option C: Collective Defence, Crisis Management, Cooperative Security

Option D: Collective Defence, Crisis Management, Strategic Adaptation



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# QUIZ



The NATO Policy for Standardization focuses on 7 key principles. **Select three that apply from the following list:**

Option A: Commitment to Implementation

Option B: Use of Military Standards

Option C: Stovepipe Approach

Option D: Transparency

Option E: Timeliness of Standardization



# QUIZ



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The NATO Standardization Principle **Overarching and Systemic Approach** refers to:

Option A: Top – Down Standardization Approach (Defence Planning, Operational Planning, Other Initiatives)

Option B: Bottom - Up Standardization Approach (Standards Assessment and Validation in Exercises, Evaluations, Trials etc)

Option C: Both Top-Down and Bottom-Up Standardization Approaches

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Select the correct two policy statements regarding the principle Commitment to Implementation. **Implementation of NATO Standards is:**

Option A: Useful for achieving interoperability

Option B: Essential to adaptation and transformation of the Alliance

Option C: National Decision with importance for NATO's ability to fulfill its missions



Select the correct two policy statements regarding the principle Commitment to Implementation. **Implementation of NATO Standards is:**

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**Option C: National Decision with importance for NATO's ability to fulfill its missions**



According to the NATO Policy for Standardization, **the order of preference for developing and using standards in NATO is:**

**Option A: First develop NATO Standards, then use/adopt National Defence Standards, last solution use/adopt suitable Civil Standards**

**Option B: First use/adopt National Defence Standards, then use/adopt suitable Civil Standards, last solution develop NATO Standards**

**Option C: First use/adopt suitable Civil Standards, then use/adopt National Defence Standards, last solution develop NATO Standards**



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# QUIZ



According to the NATO Policy for Standardization, **the security classification of classified NATO standardization documents:**

Option A: Shall be kept at the lowest level possible in order to allow for distribution to the widest possible audience

Option B: Shall be defined on a need to know basis

Option C: Both A and B

Option C: None of the above



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# QUIZ – EXTRA TIME



## **Born Interoperable means:**

**Option A: Integration of Interoperability requirements and standardization solutions at the Lessons Learned Process**

**Option B: Integration of Interoperability requirements and standardization solutions at the very early stages of the capability development process (OPP-DPP)**

**Option C: Both A and B**

**Option D: None of the above**



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**Option D: None of the above**



# QUIZ – EXTRA TIME



We are celebrating the **World Standards Day**:

Option A: On 21 September

Option B: On 21 November

Option C: On 14 October



# QUIZ – EXTRA TIME



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Option A: On 21 September

Option B: On 21 November

**Option C: On 14 October**

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