



Our History



• MIL-SPEC / MIL-STD

Acquisition reform

Controlled chaos

Enlightened despot?

Areas of Impact on Industry



- Engineering Areas Impacted by COTS
 - Systems, Software, Electrical, Mechanical, and Project Engineering Management
- Critical Engineering Areas
 - Parts Management
 - Obsolescence Risk Management
 - Technology Refresh Prediction
 - Technology Insertion Roadmapping
 - Tools & Services Evaluation

DoD Challenge



<u>Objective</u>	Current Trend
Rapid deployment	Deployment cycle increasing
Reduced footprint	Debating increased end strength
Increased logistics agility	20 day CWT
Increased reliability / availability	MC range from 50-90%

We need a national partnership to address these challenges!

Where Are We?



5.2M+ stock numbers

• \$70B+ secondary inventory

6,000+ contractors in theater

Effective parts management is key to achieving DoD logistics goals

Where We Are Leading to a bi-polar PM accountable for life cycle support Early emphasis on demand structure reduction (reliability/fuel efficiency) 87 85 Customer-focused support 84 80 Continuous cost/performance 78 72 improvement 64 60 54 Fielding Dates 45 32

- TLCSM implemented as a go-forward strategy
- Does not explicitly address fielded legacy systems
- Consideration of legacy system varies across Service
- Legacy improvement does not compete well in resource process

QDR: Application of TLCSM principles to fielded systems (where appropriate).

Where We Are Going: Performance Driven Outcomes



Based on ASSURED CAPABILITY

Results Material and non-material capabilities integrated across the enterprise to accomplish DoD mission

Embonneleg

CLEAR OWNERSHIP

Life cycle accountability / responsibility

Linked

FULLY-ALIGNED FRAMEWORK

Recognition of internal and external shareholders

Stakeholder expectations established by formal agreements

Resources linked to metric-based outcomes

Optimized

BEST PROCESSES & TOOLS

Use the most efficient means to optimize processes and minimize life cycle cost

PDO is a metric-based, enterprise-wide strategy that achieves planned outxomes by establishing authority, assigning responsibilities and applying optimized processes and resources

Lockheed Martin Process Foundation



Developed from Bottom Up Ind

Technology Refresh

Industry Association

Technology Roadmapping

Tool Evaluation Database

Obsolescence Mgmt. Guideline (EPI 110-05)

Parts Mgmt. Guideline (EPI 110-04)

Lexicon (EPI 200-07)

LM proactively managing through systems engineering process

Next Steps: Industry View



- Integrate UID / NSN via DLIS
 - Provide product information via web-based service
- Establish voluntary industry parts management consortium
 - Perhaps via industry association
- Codify DoD parts management process
 - Via 5000 series

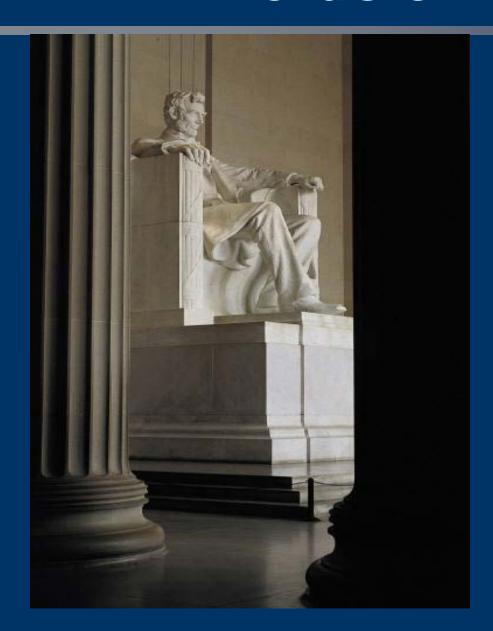
Providing Customer Satisfaction



- Managing the Critical Engineering Areas for Success
 - Makes systems affordably and supportable
 - Provides cost savings through best decision making from concept through sustainment to disposal
 - Provides systems with higher standards, performance, reliability, and effectiveness
 - Mitigates risks of obsolescence related to the utilization of commercial technologies
 - Reduces the DoD logistic footprint to the warfighter

Words of Wisdom





"The dogmas of the quiet past are inadequate to the stormy present... As our case is new, so we must think anew, and act anew. We must disenthrall ourselves, and then we shall save our country."